

January 2005 Newsletter

Don't Touch - Wet Paint

OK, it's not completely done yet, but the goal to have a new web design up by the end of the year has been completed. You'll find that most things are still the same although the link may be in a different place.

- Navigation bar is now on the right side.
- The Support button has been moved to an area slightly below the main navigation bar . Currently this leads to the same Technical Support pages as used in our old site. Hopefully, some time in the 1st Quarter we will unveil the new Client Portal. This is an easily accessible area that includes chat, news, downloads, frequently asked questions and the online forum - under one convenient area with a single password.
- Some pages have been removed, or consolidated with others to clean up some of the clutter.
- We have also tried to improve the promotion of our hardware and software partners. It's good to have friends out there and we are glad to introduce our customers to other vendors that we feel have worthy products.

Scott Riedel

Director of Marketing

Momentum building for 2005

Whew...where did 2004 go? Once again the time has flown by, but after a little reflection it is clear that we have achieved a great deal this year. We have again experienced tremendous sales growth, increased client satisfaction, improved response time to client calls, hired additional trainers for more onsite training, increased automation to test our software before it is released, enhanced our ability to track down those difficult to find bugs and increased our staff in our accounting and marketing departments to meet our clients needs. Many of these improvements were in direct response from your feedback!

It is a tribute to all of our staff (which incidentally increased again by 40%) old and new to have had such a successful year in 2004. We have established some new lofty goals for this year, which I know our current clients as well as our future clients will appreciate.

The Electronic Medical Records industry is evolving more rapidly than at any other time in the history of our company. It is important for us to not only meet the needs of our clients today but anticipate what the market will want in the years to come.

Winner of the December Motion M1400 Give-away

Congratulations to Dr. Jean Clay, a podiatrist from Yuma Colorado. She is the winner of a Motion M1400 Tablet PC. We hope that she enjoys the tablet and is able to get the most of the mobility that the tablet offers.

The M1400 is the latest generation Motion and includes the new screen which supports a much wider viewing angle, a biometric reader and a sophisticated microphone for use with speech recognition software.

Congrats Dr. Clay!

Healthcare IT Industry News

December 2004	To Avoid 'Train Wreck' -- and Save Lives -- Feds Need to Build EHR System
December 2004	'EHR guru' advocates workflow change
December 2004	Capgemini forecasts increase in healthcare IT spending in 2005
December 2004	Congress Won't Do It, So AHIMA Asks HHS to Fund Health-IT
December 2004	Brailer 'Disappointed' by Congress' Failure to Fund Health-IT, But Sees 'No Impact'
December 2004	IT to shift healthcare responsibility to consumer
December 2004	Gingrich urges HHS to fund healthcare IT



Featured Practice Management Interfaces

Practice Point Manager (version 7)

PracticePoint ManagerSM is a fully integrated set of financial and administrative tools that provide patient billing, registration, reporting, accounts receivable management, scheduling, managed-care capabilities, and electronic claims and statement processing functions for group practices with less than 25 physicians. Built to deliver results, PracticePoint Manager's flexibility allows the practice with limited or no IT resources to realize value.



MicroMD

Microsys Computing Inc. is the developer of "MicroMD", windows-based Practice Management Software. Released in 1997 it is a feature-rich program with SQL-database/Client-Server design and is available at an affordable cost.



[See the 40+ practice management interfaces](#)

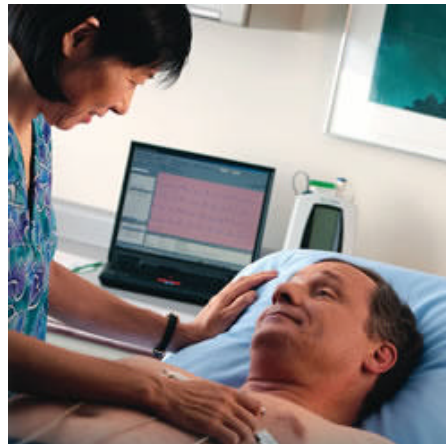
New Offerings

Welch Allyn ECG Interface

An ECG system for today and into the future The Welch Allyn PCR PC-Based Resting ECGs turn any PC into a full-featured electrocardiograph. Intuitive Windows® operation makes it easy for your staff to learn and use, while the power and features of a PC-based system will save money and increase utilization of existing equipment. And with its ability to interface with Charting Plus EHR, you'll be able to spend less time with your paperwork and more time with your patients.

Testing Features

- Preview a complete 12 lead report on-screen prior to printing Large screen display saves time. Eliminates repeat ECGs



- ECG measurements speed physician review and interpretation
- Programmable report formats
- Print reports on plain (standard) paper using an ink jet or laser printer. No need for expensive thermal paper. No more fading problems
- Using the on-screen ECG report editor, change or add a diagnosis. Or use a menu of preset diagnostic statements which can be customized to your requirements
- Serial comparison of previous ECGs to highlight changes
- Easily monitor patients with intermittent arrhythmias
- Optional ECG interpretation is available
- Upgradeable – leverage your investment by adding stress or other future Welch Allyn diagnostics

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Tip of the Month

Charting Plus FAQ's and Program Tips

Don't forget to take advantage of these great articles written up by our trainers, specifically to cover powerful functionality that is sure to make your charting process more efficient and effective. This new section is for clients only. Like the Downloads it is password protected on our site. If you have registered in the client database, you may simply click this link - [FAQ's](#). If you have not registered for the site, you will either have to register using the preliminary username and password that was e-mailed to you - ([Click here to register](#)) or contact [support](#) to receive the preliminary login.

[View Charting Plus FAQ's and Program Tips](#)

This month:

- Introducing Document Layouts
- Using Free Text in History Objects
- Document Manager - Helping to keep the office paperless